

# 3 Monetary Benefits of Using a Consulting Forester to Manage your Woodland



A Long Forestry Landowner Resource

# The Consulting Forester

**Represents you by looking out for your interests and achieving your personal goals for your property**

- Your consulting forester assures that:
  - you are taxed at the lowest possible property tax rate
  - your objectives for your property are achieved through proper forest management activities
  - you receive maximum value for your forest resources in a sustainable manner



Not only will the services of a consulting forester provide landowners with quality, long term solutions for forest management...  
but each has significant monetary benefits for the forest landowner



# #1 Earn You Money

**A consulting forester typically increases timber sale revenues by 25% to 250% or more as opposed to selling their timber directly to a logger or timber buyer**

- The reasons for this are simple:
  - A consultant will mark and scale (calculate total board feet) each tree to be sold and identify volume and value, providing prospective loggers and timber buyers with a list of exactly what is for sale
  - The loggers and timber buyers receive a stocking table that identifies how much board footage is for sale by species
  - Sealed bids are received at a defined date and time, creating a competitive atmosphere that ensures the landowner **will get a minimum** of fair market value for their timber, if not more



# #2 Find Money for You to Use

**Consulting foresters have the knowledge and connections to acquire cost share funds for you**

- Government agencies, not-for-profits, and private companies can all be a source of cost share assistance
- This is essentially free money that pays for you to improve the health, production, and value of your private woodland
- The acquisition of cost share funds requires a properly prepared and certified forest management plan, along with up to date information on availability of funds from various cost share sources



# #3 Saving You Money

**Guarantee you the lowest possible tax rate on your woodland**

- A consulting forester has the knowledge to get a private landowners property enrolled into the proper natural resource program that guarantees them the lowest possible tax rate
- The lowest property tax rate is typically achieved by preparing a forest management plan, which has to be written with specific language and details to qualify



**The staff at Long Forestry have the knowledge and resources to provide forest landowners with the education, tools, and financial resources you need to properly manage your land in order to achieve your goals.**

**Long Forestry is available to private landowners to help them realize the financial benefits of woodland ownership. Call and speak to a consultant today.**

# Long Forestry Consultation

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*Sustainable Forest Management*